

Unleashing Partner Success in Intelligent Automation and Content Management.





Services

We are a Value-Added Distributor that **delivers Intelligent Automation and Content Management** solutions through the channel to end customer organisations through **Value-Added Resellers, in the IT and consulting sector.**

We **provide access to technology solutions** from leading Independent Software Vendors, **comprehensive professional services and support**, ensuring your customers realise their successful **digital transformation goals.**

How we support resellers



Pre-sales support

Access to a range of pre-sales support and Intelligent Automation and Content Management technologies, to **help you win more business and stay ahead of the curve all without needing the knowledge, giving you a competitive advantage.**



Opportunity Handling

Deal registration and administration handling, **saving you time and money on overheads.**

Expert Consultations, Business Analysts and Project Management, **removing the need for resources in your teams.**

Marketing assets to help generate opportunities which **help you go to market faster and gain ROI quicker.**



Post-sales and beyond

Our helpdesk and training support provides a centralised point of contact enabling you to **save resources and enhance customer satisfaction.**

We'll provide support for your customers to prevent churn, facilitate upsell and guide them through technology adoption, **allowing you to concentrate on your customer relationships.**



How we support organisations



Consultancy

Access to pre-sales consultancy triage service to identify digital goals, meaning organisations can lean on our expert consultants and technical engineers **without the need to invest in expertise or resources yourselves, keeping overheads low.**



Access to senior integration consultants

Gain access to **certified senior integration consultants**, providing cost savings, through expert technology selection, **offshoring risks and responsibilities** and **expediting turnaround times** for delivery and revenue.



Business Analysts and Project Management

We'll define requirements, capture user stories and manage projects using **Agile and Kanban methodologies**, resulting in **offshoring of risks and responsibilities**, and **faster turnaround times** for delivery and revenue.



Services



Helpdesk and Training

We'll provide a centralised point of contact enabling organisations to **save time and money on upskilling.**



Our technologies

Here are our tools for delivering Intelligent Automation and Content Management outcomes.

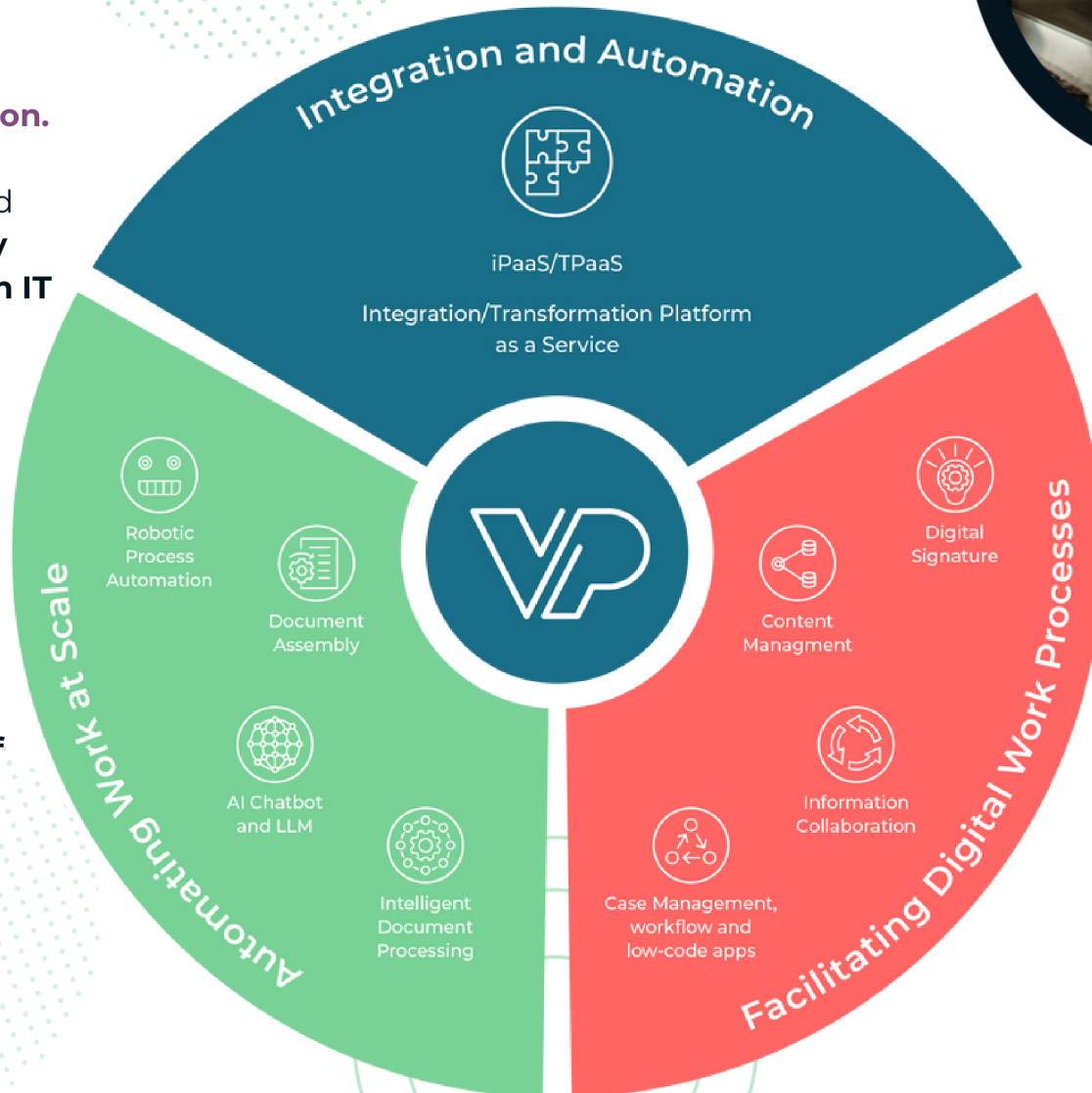
Solutions

Integration and automation.

Combine and automate applications, processes and data to **improve efficiency and reduce the burden on IT teams.**

Automating at scale.

Automate manual digital processes to **liberate staff** from mundane tasks, **remove risk and deliver faster ROI.**



Facilitating digital work and processes.

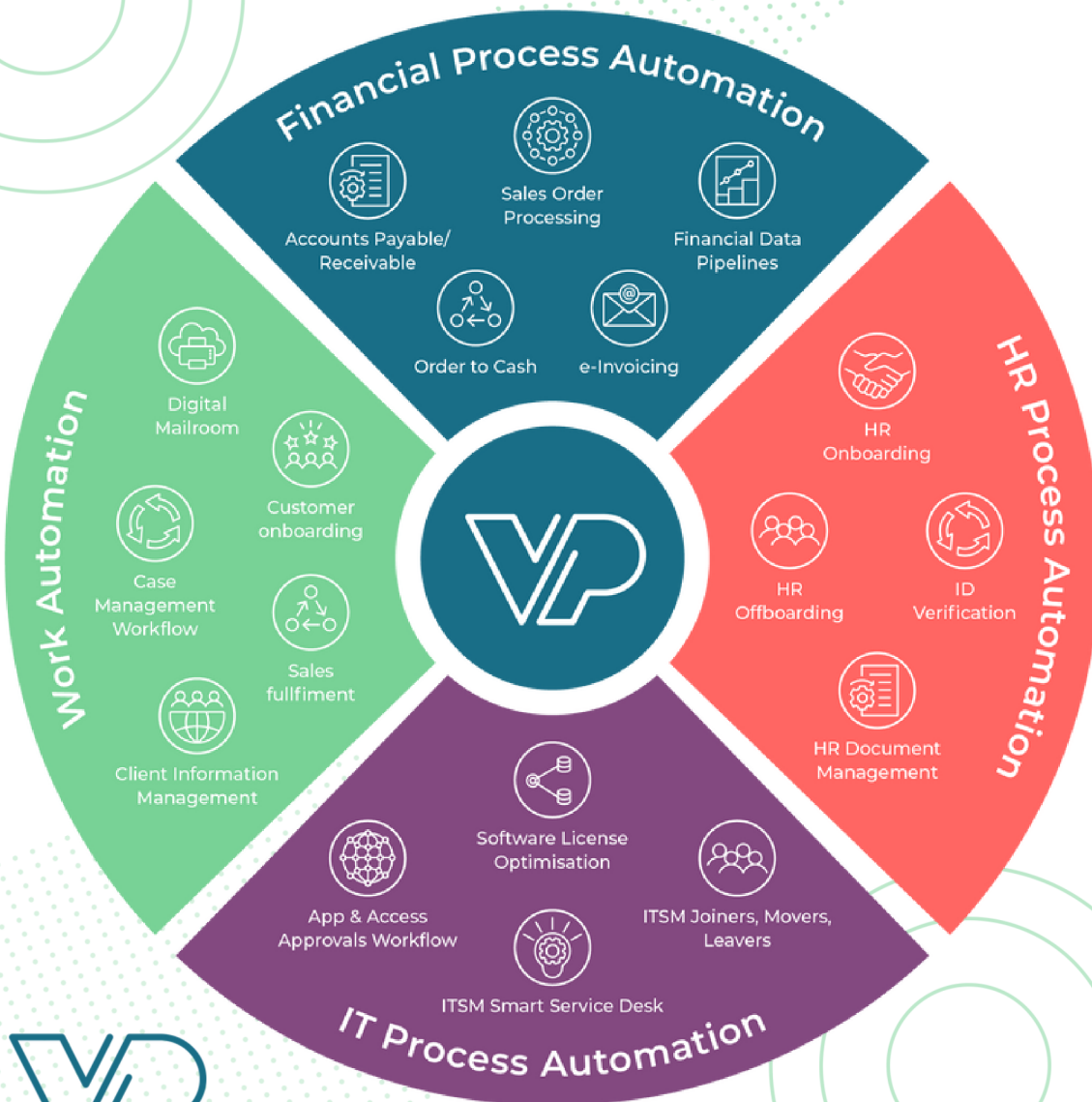
Manage and control content, use digital signatures, reduce the **risk of missing information and enhance team collaboration.**



Examples of how our technologies can be used.

Here are some examples of processes our technologies can facilitate by automating or integrating to help organisations.

Solutions



Benefits

- Give organisations a **competitive advantage** by being **ahead of the curve** with the latest technologies.
- **Free up resources** to work on value-added tasks.
- **Increased growth** by reducing the time it takes to work on tasks and **streamline the customer journey**.
- **Reduce manual errors** and **mitigate risks**.



Contact us

Come and have a chat with us for more details.

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